



## INFORMATION 10/2018

### **SKS Kontakttechnik GmbH and Pulsotronic GmbH & Co. KG become part of the PHOENIX CONTACT Group**

Dear Ladies and Gentlemen

We are pleased to inform you that the Phoenix Contact Group is planning to take over SKS Kontakttechnik GmbH and Pulsotronic GmbH & Co. KG as of January 1, 2019, following the successful approval by the Federal Cartel Office. PHOENIX CONTACT and the SKS Group share a long-standing, trusting partnership marked by corresponding cultures, areas of expertise and similar markets.

At the same time, Mr Martin Schweitzer will retire as CEO of the companies of SKS Kontakttechnik and Pulsotronic GmbH & Co. KG. Mr Schweitzer will remain in charge of the successful company Pulsotronic Anlagentechnik GmbH. As before, the local management and thus your contact persons of the companies will consist of the Management Board members of the SKS Group that you are familiar with.

You will reach your contact persons as before under the known telephone number and with the known reliability.

The sales and logistics processes at SKS Kontakttechnik GmbH and Pulsotronic GmbH & Co. KG remain unchanged. We will readily keep your present supplier or customer number. Address, bank details, commercial register number, VAT identification number as well as the general terms and conditions of business, delivery and sale remain unchanged and valid.

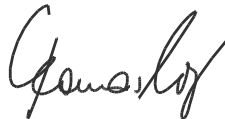
With the transition to the PHOENIX CONTACT Group, the business relationships with you shall not only be continued but also expanded and further developed.

We look forward to the continuation of our good, trusting cooperation and are happy to answer any questions.

Best regards



Martin Schweitzer  
General Manager



Thomas Rupf  
Vice President